

## We Cut the Cord

Why it was financially foolish and irresponsible for Clinton Yacht Haven Dockominium Association to continue Comcast Analog Cable TV.

Per a 2020 Invoice from Comcast for Cable TV at Clinton Yacht Haven for a total of \$18,189.00 we can derive the following:

The Comcast contract provided Analog Cable TV signals to 134 slips at the cost of \$11.31 per month per slip for a 12-month year. But in as much as we normally only have boats in slips for 6 months, this amounts to \$22.62 per slip per month.

A survey done in August of 2020 yielded the following statistics:

Docks	Units	Occupied	Power Connected	Cable Connected
All	134	100	80	28
% of	All Units	75%	60%	21%
% of	Occupied	Units	80%	28%

Simply stated this shows that of the 134 total slips 100 were occupied and of those 80 had a power cord connected from the tower to the boat. The most important item derived from this survey however is that only 28 of the slips had a TV Cable connected between the tower and the boat.

From this finding then we can derive that only 28 boat owners, in the 134 slip dockominium, had the potential of using Comcast Cable TV and they on average could only use Cable TV for about 6 months. So, doing the math, the actual cost to Clinton Yacht Haven Association was \$108.27 per month per actual user.

The 106 non-users of Cable TV should have been lobbying the Board of Directors long ago to drop it immediately and spend the monthly \$11.31 on other things.

The cost trade-down from dropping Comcast Analog Cable TV creates sufficient savings to allow both on-going WiFi system upgrades and return funds to budget for other much needed improvements.